Supplypike Enterprise Grocery Supplier

How This Supplier Reduced their Walmart OTIF Fines

Supplier Overview

Before partnering with SupplyPike, this supplier faced global supply chain challenges and a tedious reporting system. They were chronically fighting fires, which left no time for strategic decision-making when facing Walmart's stringent OTIF program.

Business Size \$250M+ Annual Net Ships to Walmart

Company Category **Grocery** Company Size 1,000+ Employees

Shipping Method **Prepaid**

Before SupplyPike



\$158k Lost to Prepaid On Time fines monthly



71% On Time score, well under goal

With SupplyPike...



39.4% Reduction in average monthly Prepaid On Time fines

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+12.18% Increase in average monthly Prepaid On Time scores OTIF Radar has given us the ability to digest all the different data points and have a starting point on what to focus on. *Director, Customer Operations*