

How Bissell Unlocked Millions in Lost Deductions

Supplier Overview

Before partnering with SupplyPike, Bissell wrote off deductions less than \$500. With SupplyPike, they have recovered 6,000 deductions under this threshold alone. Bissell's most significant hurdle with deductions was that retailers have information and RevLoss spread out in dozens of portals requiring different processes and knowledge and are very time-consuming to dispute.

Company Category

Consumables & Home

Shipping Method **Prepaid**

After SupplyPike 223% Increase in the amount of dollars disputed

With SupplyPike



99.98%

Deductions clear rate for Walmart



Millions

Disputed deductions across multiple retailers



20%

Increase in win rate for deductions