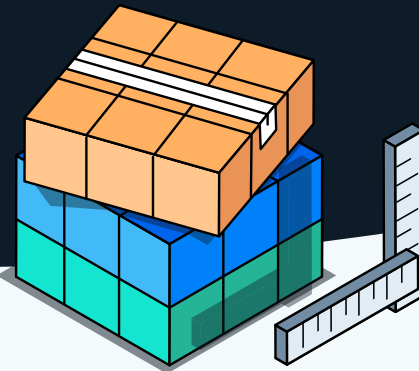


# How Eagle Foods Reduced their Walmart Revenue Loss

## Supplier Overview

Eagle Foods aimed to improve their deductions win rate and their OTIF score at Walmart, as both were costing their team time and money. Once they implemented SupplyPike's automation software solution, they experienced substantial time and money savings.



**Business Size**  
**\$71M-\$80M**  
Annual Net Ships to Walmart

**Company Size**  
**200+**  
Employees

**Company Category**  
**Grocery**

**Shipping Method**  
**Prepaid**

## With SupplyPike...



**130%**  
Increase in their deduction recovery rate with Walmart



**17%**  
Increase in average monthly Prepaid on Time scores



**92%**  
Win rate for disputing deductions with Walmart



**\$421k+**  
Disputed with SupplyPike in less than 7 months



SupplyPike has really helped us to dispute deductions efficiently and timely. The application is so user friendly that with the time savings we are able to focus on root cause problem solving rather than deduction research and disputing.

**Nancy Hennings,**  
**Cash App Lead**

